



Karen Blixen
Group

2025 RATES

**Karen Blixen Coffee Garden & Cottages
Nairobi - Kenya**

&

**Karen Blixen Camp
Mara North Conservancy
Masai Mara - Kenya**

Reservations Office

**+254 711 579 001 / 254 738 413 916
info@karenblixengroup.com
www.karenblixengroup.com**

NON-RESIDENTS RATES VALID FROM 1ST JAN 2025 TO 31ST DEC 2025 – ITO
All Rates are quoted per room/suite per night

| ACCOMMODATION NON-RESIDENTS RATES QUOTED IN USD 1st JANUARY – 31ST DECEMBER 2025 | | | | |
|---|-------------------|-----------------|------------------|-----------------|
| ROOM CONFIGURATION | RACK RATES | | NET RATES | |
| | SINGLE | DBL/TWIN | SINGLE | DBL/TWIN |
| Classic Suite | 247 | 357 | 197 | 282 |
| Junior Suite | 353 | 510 | 282 | 406 |
| Deluxe Suite | 459 | 663 | 366 | 528 |
| Honeymoon Suite | 459 | 663 | 366 | 528 |

| HATTON'S SAFARI MENU CHARGES IN USD | | |
|--|--------------|--------------|
| | RATES | |
| | Adult | Child |
| Breakfast | 40 | 40 |
| Lunch | 40 | 40 |
| Dinner | 40 | 40 |

| TAKE AWAY MEALS CHARGES IN USD | | |
|---------------------------------------|------------------|--------------|
| | NET RATES | |
| | Adult | Child |
| Breakfast | 35 | 35 |
| Lunch | 35 | 35 |
| Dinner | 35 | 35 |

TERMS & CONDITIONS:

- Rates are quoted per night inclusive of breakfast and taxes.
- Triple rooms are limited and subject to availability. Third bed priced at 20% less the per person sharing rate.
- A baby cot can be provided in all room categories upon request.
- Maximum of 3 single rooms are allowed per booking. Any additional single will be charged double room rate.
- Children from 2 and below 12 years will be charged 50% of the per adult sharing rate if staying in the two-bedroom cottage. If an adult and a child below 12 years share a one-bedroom cottage, adult pays the per person sharing rate and child pays 75% of per person sharing rate. Children from 12 years will be charged the full rate. This applies to day rooms as well. Children below two years stay FOC.
- 3 adults sharing in a two-bedroom cottage will be charged a double + a single.
- For group bookings 1 pax is entitled to FOC stay in a twin for every 15 paying pax. This will be on BB basis.
- Check in is at 1200 hrs. and check out at 1100 hrs. Early check in can be arranged subject to room availability. Late Check out can also be arranged as a day room subject to room availability.
- Day room timings are from 1200 to 1800hrs. Guests departing later than 1800hrs will be charged full night's stay. An earlier check in can be arranged subject to room availability.
- Management reserves the right to change rates if there are major fluctuations in the US dollar exchange rate or other issues such as increased government taxes.
- Regrettably personal cheques are not acceptable unless they have cleared prior to clients' arrival. Visa and Master cards are however accepted.
- **Karen Blixen Group combo discount:** Combine a stay at Karen Blixen Coffee Garden & Cottages with 3 nights or more at Karen Blixen Camp and get a 5% discount (of the entire stay/ all nights, not applicable on conservancy fee).
- **Long stay discount:** Stay 4 nights or more at Karen Blixen Coffee Garden & Cottages and get 5% discount off your rates (of the entire stay/ all nights – not applicable on conservancy fees)
- **Above offers are NOT combinable**

PAYMENT POLICY:

Upon confirmation of a booking 50% deposit must be paid to secure the booking within 7 days. At least 45 days prior to arrival the remaining payment must be cleared. In the event that full payment is not received within the specified time, Karen Blixen Coffee Garden & Cottages may at its discretion terminate this agreement forthwith and thereafter shall have no obligation to provide service(s) to the clients.

Signed on behalf of Karen Blixen Group

Name: Ronald Mutie - MD

Signature: 

For and on behalf of the Agent/DMC/Tour Operator

Name & Title:

Signature: _____



Karen Blixen
Coffee Garden & Cottages

CANCELLATION POLICY:

- Cancellation Between 35 - 16 days will incur 50% of the contracted cost for the full period.
- Cancellation between 15 days & a NO SHOW will incur 100% of the contracted cost for the full period.

KAREN BLIXEN COFFEE GARDEN & COTTAGES BANK DETAILS:

ACCOUNT NAME : KB COTTAGES NAIROBI LIMITED
US DOLAR ACCOUNT-USD : 2042778799
BANK : ABSA
BRANCH : KAREN
BRANCH CODE : 065
BANK CODE : 03
SWIFTCODE : BARCKENX

Signed on behalf of Karen Blixen Group

Name: Ronald Mutie

Title: MANAGING DIRECTOR

Signature

Date: 15/03/2024

For and on behalf of the Agent/DMC/Tour Operator

Name: _____

Title: _____

Signature

Date: _____



GROUND PACKAGE RATES 2025 - ITO

Contract rates sheet: 3rd Jan 2025 to 2nd January 2026

Ground package rates quoted in USD and are inclusive of VAT, catering levy and service charge.

Conservancy fees for Mara North are NOT included. All Rates are quoted per tent per night

LOW SEASON: 01/04/25 – 31/05/25
SHOULDER SEASON: 01/06/25 – 30/06/25 & 1/11/25 – 22/12/25
HIGH SEASON: 03/01/25 – 31/03/25
PAK SEASON: 01/07/25 – 31/10/25 & 23/12/25 – 02/01/26
NON-RESIDENTS

| CATEGORIES | RACK RATES | | | | CONTRACT RATE | | | |
|--|------------|----------|------|------|---------------|----------|------|------|
| | LOW | SHOULDER | HIGH | PEAK | LOW | SHOULDER | HIGH | PEAK |
| Single tent | 685 | 764 | 843 | 974 | 522 | 587 | 652 | 756 |
| Double /Twin | 1060 | 1191 | 1322 | 1534 | 806 | 1055 | 1304 | 1182 |
| Tripple | 1496 | 1602 | 1708 | 2141 | 1148 | 1434 | 1720 | 1668 |
| CHILD RATE: Child sharing with 2 adults/Per child if 2 children share with an adult | 337 | 377 | 417 | 484 | 259 | 290 | 321 | 374 |
| CHILD RATE: Child in own tent/ child sharing with an adult | 422 | 473 | 524 | 609 | 335 | 374 | 413 | 481 |

INCLUSIONS

- Full board accommodation
- Water, soft drinks, tea, coffee, local beers, house wines, selected spirit and vodka.
- Unlimited shared game drives per day (optional full day gamedrive).
- One night game drive within Mara North Conservancy
- Return airstrip transfers in Mara
- Guided camp eco walk
- Visit to the Cooking School and bead project when in session

EXCLUSIONS

- Mara North Conservancy fees (Non-Residents: \$130 per adult per night/\$65 per child per night.)
- Masai Mara game reserve fees: **Non – Residents: \$ 100 per adult/ \$50 per child (1 Jan- 30 June), \$200 per adult/\$50 per child below 16 yrs per day (1 July – 31 December). Residents: Kes 3000 per adult/ Kes 1000 per child per day.**
- Domestic flights
- Drinks not listed under inclusions.
- Travel insurance
- Transfers in Nairobi
- Tips and any other items of personal nature
- Bush breakfast, bush lunch, bush dinner and sundowner
- Laundry
- Bush walk safaris
- Exclusive use of vehicle
- Any other item not listed under inclusio

NOTES

- Above rates DO NOT include conservancy fees for Mara North. (Non-Residents: \$130 per adult per night/\$65 per child per night.). Please note that conservancy fees will be invoiced with the actual booking and therefore Karen Blixen Camp shall not accept payment for the same directly at the camp. CONSERVANCY FEES FOR MARA NORTH ARE SUBJECT TO CHANGE WITHIN THE YEAR.
- 5% off ground package rates for stay from 4th night onwards
- Infant below two years stays free of charge. Child is between 2 years to below 12 years
- Tour leader/guide will be charged USD 120 per person per night exclusive of conservancy fees of USD 130 per night for Non-residents.

Signed on behalf of Karen Blixen Group

Name: Ronald Mutie - MD

Signature:

For and on behalf of the Agent/DMC/Tour Operator

Name & Title:

Signature: _____

Besides game drives and enjoyment of Karen Blixen Camp's hospitality, our guests can also take pleasure in the following activities or services provided at Karen Blixen Camp. Please note that these activities or services are subject to availability and favorable weather conditions. The rates below are commissionable at 10% with the exception of Masai Manyatta visit, game drives and transfers.

| Activity/Service | Price per person in USD | Remarks |
|--|------------------------------|--|
| Maasai Manyatta Visit (max 8 pax) | 38 | Approx. 1 hour |
| Nature walk (max 8 pax) | 15 | Approx. 1 hour walk |
| Game walk (max 6 pax) | 42 | Approx. 2 - 4 hours walk with guide and ranger |
| Eco walk (max 10 pax) | Free | Approx 45 min -1 hour walk through the camp |
| Maasai beadwork for ladies (max 10 pax) | 38 | Approx. 1 - 4 hours with female guide and members of a local group |
| Hot air balloon safari & champagne breakfast (adult) | 515 per adult, 255 per child | Leave camp at 0500hrs and arrive back at approx. 1100hrs |
| Bush breakfast (min 2 pax) | 48 | |
| Bush lunch (min 2 pax) | 54 | |
| Bush dinner (min 2 pax) | 58 | |
| Sundowners (min 2 pax) | 38 | Unlimited local drinks and snacks |
| Extra lunch at camp | 38 per adult, 32 per child | |
| Extra breakfast at camp | 22 per adult, 16 per child | |
| Packed/Picnic lunch | 25 per adult, 20 per child | |
| Extra game drive (min 2 pax) | 62 | |
| Wellness treatments | Available on request | |
| Transfers outside Mara North Conservancy within Mara | Available on request | |
| Exclusive use of vehicle within Mara North Conservancy | 246 | Per vehicle |
| Exclusive use of vehicle within Masai Mara Reserve | 353 | Per vehicle |
| Border transfers | 423 | Per vehicle one way |

TERMS & CONDITIONS:

- Upon confirmation of a booking 50% deposit must be paid to secure the booking within 7 days. At least 60 days prior to arrival the remaining payment must be cleared. In the event that full payment is not received within the specified time, Karen Blixen Camp may at its discretion terminate this agreement forthwith and thereafter shall have no obligation to provide service(s) to the clients.
- One can only book a maximum of 5 single rooms at single room rate. The rest will be charged at double room rate.
- Block bookings confirmed and a deposit of 50% not paid within 14 days will automatically be released. The final payment should be cleared at least 60 days prior to clients' arrival at camp. Management reserves the right to accept block bookings.
- Group policy: For every 15 full paying clients, the 16th person sharing in a twin stays on complimentary basis. Please note however, that we will invoice the client for conservancy fees which is payable per night.
- Tour leaders or guides are charged as indicated on our rates and they will be accommodated in guide accommodation but may be offered guest tents at the discretion of Karen Blixen Camp if such tents are available.
- Cancellations will only be honored if made in writing and an acknowledgement received from our Reservations office.
- Cancellation conditions for all services: Bookings cancelled or reduced in number between the following days from noon of the accommodation or flight date are charged as indicated:
 - 59 - 45 days 25%
 - 44 - 31 days 50%
 - 30 - arrival 100%

We will endeavor to maintain these rates and advise clients as soon as possible of any increases. However, due to currency fluctuations and increases in costs and taxes beyond our control we reserve the right to increase rates without notice. All rates are subject to change. Any booking where a deposit has been agreed and paid will not be subject to such an increase in rates. All vouchers issued and bookings made by you shall be subject to the terms and conditions contained in this document (or amendments that we may communicate to you in writing) unless otherwise agreed in writing in advance by BOTH parties.

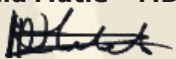
We regret that we cannot accept personal cheques unless they have cleared through our accounts system before arrival of the clients. We are pleased to accept the following cards at the camp: Visa, Master and American Express.

KAREN BLIXEN CAMP BANK DETAILS:

**I&M Bank Ltd – Wilson Airport Branch
P.O Box 30238 – 00100, Nairobi, Kenya
SWIFT: IMBLKENA – Bank code 57
USD account: 011 0044 6941 211**

Signed on behalf of Karen Blixen Group

Name: Ronald Mutie - MD

Signature: 

For and on behalf of the Agent/DMC/Tour Operator

Name & Title:

Signature: _____

Game Drive Code of Conduct

Mara North Conservancy is proud to enforce high game viewing standards. Our rules are in place both to conserve the area and to ensure that you have the best experience possible

- 1. Don't Crowd – 5 cars only at a sighting.** Crowding animals separates families and can spoil a hunt.
 - No more than 5 cars are permitted at a sighting. This is a guarantee given to all our visitors and tour operators and is extremely important to maintain the high-quality safari experience on offer.
 - Additional cars should stay 100 meters away of a sighting.
 - If a 6th vehicle drives within 100m of a sighting the guide must be informed by other guides to leave immediately. If the 6th vehicle refuses then ALL vehicles present must pull back from the sighting (more than 100 meters). The Conservancy Manager must be informed and if possible, a photo should be taken of the offending vehicle/guide (s). Anyone remaining at the sighting in addition to the transgressor/s will be fined (i.e. if one vehicle remains at an overcrowded sighting then all vehicles / guides are all still guilty of participating despite not initially causing the infringement).
 - Vehicles have 10 minutes at a sighting then have to give way to waiting vehicles. However, the vehicle that found the sighting can remain indefinitely.
 - Do not leave your engine running at a stationary sighting. If a guide wishes to move within a sighting they must announce their intention to do so before starting the vehicle.
- 2. Keep your distance -20 meters.** To see wild animals behave naturally you must keep a good distance away.
 - Please stay at least 20 meters (roughly 4 vehicle lengths) away from animals. If any animal gets up, becomes restless or walks away, you are too close.
 - If you are on a track and the animals come to you, you may stay on the track and wait until the animal has moved on.
- 3. Give animals space. Respect wildlife.** Do not harass any animals by forcing them into movement, blocking their path, or following them too closely. Always keep a good distance from animals with young, as well as dens, burrows and nests.
- 4. Leave animals in peace.** If an animal is in a bush or thicket, it is strictly forbidden to flush them out, shout, whistle or throw objects to attract their attention. Viewing of cubs should be treated with sensitivity and only viewed when the mother is present.
- 5. Keep it to a whisper.** Many animals are afraid of the human voice. Don't disturb animals by shouting, clapping or cheering. Switch off the engine.
 - Guides should be aware of loud VHF radio chatter and how it both distresses wild animals and interferes with the viewing experience.
 - Mobile phones should only be used in emergencies or when out of sight of other vehicles.
- 6. Stay in the car.** Getting out of your vehicle close to dangerous wildlife is strictly forbidden.
 - This rule also applies for standing on rooftops – your silhouette can disturb the animals. No clients are allowed to stand on vehicle roofs in proximity to wild animals. Clients must not be allowed to sit on rooftops at predator sightings. Sitting on rooftops at any other animal sighting is allowed if the vehicle has a roof-hatch, but legs must not dangle outside the vehicle
- 7. Keep Out of thickers.** Never push inside thick bush or thickets as so to damage the vegetation. These areas take years to regenerate and are essential habitats and resting places for any animals.
- 8. Stay on the track.** no off-road driving, unless to view wildlife.
 - Prevent soil erosion and damage to plants by sticking to graded roads and cut tracks.
 - To view wildlife, you may leave the track for a closer look, but please take the shortest route and keep 20 meters away
- 9. Drive slowly.** The speed limit in the conservancy is 40 kph. Please take time to enjoy the scenery and drive with care.
- 10. Leave no waste behind.** Please do not litter. Please keep it in the car and dispose of it back at camp. Do not feed animals as it causes them to be habituated and behave abnormally.
- 11. Night Game drives.** Night game drives can only take place in designated areas and red filters must be used.
 - Night game drives must return to camp by 10.00 pm. If following a hunting predator at night with spotlights, guides must ensure that all lights are switched off when a predator is stalking prey.
 - It is both ethically and morally wrong to shine the spotlights at either the prey or at the stalking predator in this instance, as it will give either animal an unfair advantage over the other.
 - Only very short bursts of light not shone directly at either animal are acceptable in order to determine the status of the hunt. Breeding animals must not be disturbed.
 - Night viewing of cubs may only occur when they are 4 months and older.
- 12. Respect your guide.** Please do not ask your guide to break the conservancy rules by approaching animals too closely, intentionally disturbing wildlife or exceeding 5 cars at a sighting. If your guide breaks the rules, please let us know.
- 13. Respect the rangers.** The Mara North Conservancy rangers protect the wildlife and the environment. Respect their work and cooperate with them when requested.

14. Don't approach walkers or riders. If you see any walking safari or riding safari, please do not approach them. Stay well away from them and take an alternative route and keep a good distance away so that they do not see the vehicle.

15. Respect other camps peripheral space. Vehicles must respect camp perimeters and not view animals within 100 meters of the front of a camp. The recommended minimum distance in front view of a camp or lodge is 100m (unless visiting and then only use designated guest entrances).

16. Walking on MNC

- Walking on MNC should always be guided.
- No rubbish to be left.
- All walkers to have signed a waiver at the camp of residence.
- Respect the animals, you are in their space: Guide and walker should never move beyond the comfort zone of any animals. Whilst in a sighting, if an animal becomes agitated. Stop your movement and slowly back off until their behavior returns to normal.
- Animals have the right of way. Never try to cut into the path of any animals but rather kneel down, observe, let them pass and carry on.
- Know your area: Do not head to area where you know there are any predators with cubs. Avoid going close to any kill sighting. Do not walk into any known Leopard sighting.
- Walking Safety: Safety of guest is paramount. No guiding should be done without a rifle, 2 handheld radios (A mobile phone is also a good addition BUT not a replacement to the radio), a tracker and a tail tracker. Person handling rifle should have a proper dangerous game rifle handling training and either the guide or the front tracker should have a good knowledge of the area.
- Avoid Vehicles at all time: If you see a vehicle from far away, change your course and head away or around the vehicle. Stay well away of vehicle. If a vehicle comes towards you, make sure you warn them of your presence so they can drive away from you.
- Walking is restricted to a specific area for Karen Blixen Camp, which the guides and the camp must stick to, or risk the right to walk in MNC in the future. All other MNC Camps are able to walk freely excluding Leopard Gorge.

17. Fining System

- Fines are KES 5,000 per rule or regulation broken.
- The Conservancy Manager will inform the Nairobi office by email re any COC infringement, including name of guide and vehicle registration (with the TP and Manager of the relevant camp copied in the email) and ask the office to directly invoice the camp for which the guide works for / where the driver of the third party vehicle is staying,
- The relevant camp must pay the fine on behalf of the guide/driver and the guide/driver cannot pay the fine directly.
- The Conservancy then strongly advises that the fine be recouped from the guide or driver and that they are given a verbal warning.
- Any dispute of fines should be resolved within 48 hours, otherwise the fine must be paid.
- A resident driver that is fined for breaking more than 3 rules and regulations within one year of the first fine being issued will be banned from MNC. A visiting driver fined more than twice will be banned from MNC.
- The Conservancy Manager will list all COC infringements, including details of camp, guide name and vehicle registration, in the monthly management reports sent to the Board of Mara North.

Signed on behalf of Karen Blixen Group

Name: Ronald Mutie

Title: MANAGING DIRECTOR



Signature

Date: 15/03/2024

For and on behalf of the Agent/DMC/Tour Operator

Name: _____

Title: _____

Signature

Date: _____