La Clé FRANSCHHOEK, SOUTH AFRICA



Recommended Selling Rates 2024

Valid 11 January 2024 – 10 January 2025 All rates are quoted in ZAR. Please enquire for your contracted nett rates.

Updated: Nov 2023

			WARM	COOL	FESTIVE
LA CLÉ LODGE			2024	2024	2024/2025
			11 Jan – 10 May 1 Oct – 19 Dec	11 May – 30 Sep	20 Dec– 10 Jan (2-night min stay)
LODGE	Per Room	Petite Room x 2	R 8 300	R 7 200	R 11 350
		Courtyard Room x 1	R 10 600	R 9 300	R 14 450
		Garden Room x 2	R 12 450	R 10 950	R 17 000
	Exclusive Use	5 Bedrooms Surcharge applies	R 67 100	R 60 600	R 91 200
COMMUNITY FEE		Per Room Per Night	R 120		
FWV TOURISM LEVY		Per Room Per Night	R 75		

			WARM	COOL	FESTIVE
LA CLÉ VILLAS			2024	2024	2024/2025
			11 Jan – 10 May 1 Oct – 19 Dec	11 May – 30 Sep	20 Dec– 10 Jan (2-night min stay)
GALERIE	Exclusive Use	2 Bedrooms	R 29 650	R 26 750	R 40 650
MANOIR	Exclusive Use	2 Bedrooms	R 35 850	R 32 250	R 49 150
GRANGE	Per Room	Courtyard Room x 1	Please enquire		
		Garden Room x 2			
	Exclusive use	3 Bedrooms	R 42 700	R 38 500	R 58 450
		4 Loft Beds (per bed, kids 6 – 12)*	R 1 150		R 1 550
DOMAIN	Exclusive use	3 Bedrooms	R 42 700	R 38 500	R 68 250
		1 Additional Room	R 7 250	R 6 250	
ROLLAWAY BED		Extra bed for children (2 – 12)**	R 950		R 1 150
COMMUNITY FEE		Per Room Per Night	R 120		
FWV TOURISM LEVY		Per Room Per Night	R 75		

* Grange Loft: Extra single beds available for the Grange Loft area only. Suitable for guests between 6 and 12 years of age.

* Extra Beds: Rollaway beds are available for children aged 2 – 12 years in selected rooms, sharing with 2 adults, exclusive villa stays only.



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ROOMS:

- Rate is per room / double occupancy, no single rate available.
- No children under 12 years on a per room basis. No extra beds available on a per room basis.

ROOM RATE INCLUSIONS:

- Continental and hot breakfast, housekeeping, daily turndown, welcome drinks and snack basket on arrival. Wifi & concierge services.
- Use of the facilities: libraries, pools, tennis court and bicycles (subject to availability) and vineyards to explore.

ROOM RATE EXCLUSIONS:

- Transfers, lunches, dinners, additional drinks not in-room on arrival, items of a personal nature and laundry.
- COMMUNITY FEE: R60 will be charged per person per night which is split between The Kusasa Project and the Franschhoek Hospitality Academy & Learning Centre.

VILLAS:

- Rates are for exclusive use of villa.
- Children of all ages accepted on a per villa basis. All villas have unfenced pools.
- Galerie: Two equal rooms. Rate for 4 adults (no extra child's bed available). Only available in a villa basis.
- Manoir: Two rooms. Rate for 4 adults (annex area, 1 extra double child's bed available). Only available in a villa basis.
- Grange: Three rooms. Rate for 6 adults (loft area, 4 extra single beds available suitable for kids between 6 and 16 years of age).
- Domain: Four rooms. Rate for 8 adults (1 extra child's bed available). Only available in a villa basis.
- Lodge: Five rooms (2 Garden Rooms, 1 Courtyard Room, 2 Petite Room). Rate for 10 adults (no child's bed available).

VILLA RATE INCLUSIONS:

- Continental and hot breakfast, housekeeping, laundry, daily turndown, dedicated villa host, snack basket and house drinks replenished daily, private garden and swimming pool. Wifi & concierge services.
- Use of the facilities: libraries, pools, tennis court and bicycles (subject to availability) and vineyards to explore.

VILLA RATE EXCLUSIONS:

- Transfers, lunches, dinners, additional drinks not in-room on arrival, and items of a personal nature.
- COMMUNITY FEE: R60 will be charged per person per night which is split between The Kusasa Project and the Franschhoek Hospitality Academy & Learning Centre.

CHILDREN:

- Children of all ages are welcome for villa bookings. Children from the age of 12 years are welcome at the Lodge and Grange on a per room basis.
- Cots are available for ages 0 2 years at no additional charge.
- Children under 12 years can be accommodated in selected villas on roll-away beds. Child's bed rate applies.
- Children 6 12 years can be accommodated in the Grange Loft. Child's bed rate applies. Maximum of 4 beds. The Loft does not have a bathroom.
- All villas have unfenced pools
- Enquire for childminding, activities, and best family-stay room configurations at La Clé.

ARRIVAL TIMES:

CHECK IN = 15:00

CHECK OUT = 10:00



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VALID: All year

Special Offers (NOT COMBINABLE):

UNLOCK LA CLÉ

VALID: 11 May – 30 Sep 2024

Save 20% when staying 2 nights or more and receive a complimentary in-house dinner on one night. (valid for room or villa stays | applies to new bookings only)

HONEYMOON FRANSCHHOEK

Stay 3 nights and only **pay for 2** when honeymooning at La Clé on a per room basis. Offer includes romantic turndown and a bottle of bubbles on arrival. Available within one year of wedding and proof of marriage may be requested.

CLASSIC COMBO

VALID: As stipulated below

Save 25% on accommodation when booking any combination of 2 or all 3 of the following:

- 4 nights at La Clé
- 4 nights at Kwandwe Private Reserve
 - Valid: 15 Jan 30 Apr 2024
- 3 nights at La Clé
 - 3 nights at Kwandwe Private Reserve

Valid: 1 May - 30 Sept 2024

Includes complimentary in-house dinner at La Clé on one night (applies to new bookings only).

Conservation & Community levies remain at full rate.

If the booking is reduced or one property is cancelled, the offer will no longer be valid.

TERMS AND CONDITIONS:

- Rates are quoted in South African Rand (ZAR), include VAT and are subject to change.
- A minimum stay requirement of 2 nights applies to all stays during Festive Season.
- 20% refundable Commitment Fee required within 14 days of confirmation.
- 20% non-refundable Commitment Fee required for bookings in Festive Season (20 December to 10 January).
- Group bookings: Bookings of 3 or more villas a 20% non-refundable Commitment Fee is required.
- The balance of payment is due at 45 days prior to the arrival date.
- Refundable Commitment Fees and final payments are held in a separate call account until the guest is on property.
- Bookings held without a paid Commitment Fee will be considered provisional. Should La Clé receive a new booking request for any of the provisionally booked dates, the agent/client will be notified and have 48 hours to pay the Commitment Fee in order to confirm. In this case, due to the demand on dates and limited inventory, the Commitment Fee will immediately become non-refundable.
- All amounts paid into the Any Name Property 5007 (PTY) LTD account will be on the full invoice amount with no deduction for bank/credit card fees.
- Receipt constitutes the deposit reflecting La Clé's bank account.
- For any booking made 45 days or less prior to arrival, full payment is due immediately.
- Specific rooms/villas within a category can be requested at the Village or Lodge, however La Clé reserves the right to reallocate bookings to rooms/villas within the same category as required without prior notice.
- La Clé reserves the right to review and change rates on a quarterly basis. All rates for bookings already made will be honored and once the updated rates are released all new bookings will be as per the prevailing rate.



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CANCELLATIONS:

- 46 or more days prior to arrival:
 - 90% refund of Commitment Fee. 10% held for banking costs.
 - No refund of Commitment Fee that was converted from provisional to confirmed based on demand irrespective of dates.
 - No refund of Commitment Fee for bookings made in the Festive Season.
 - No refund of Commitment Fee for group bookings (3 or more villas).
- 45-30 days prior to arrival:

- 50% of full amount due will be charged as a cancellation fee.

- 29 days or less prior to arrival:
- 100% of full amount due will be charged as a cancellation fee.
- All travellers are advised to take out fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover cancellation of travel less than 45 days prior to arrival.
- La Clé shall not be responsible for any exchange rate fluctuations and will refund the agreed amount as per the Terms & Conditions in ZAR.
- Cancellations must be received in writing.
- The cancellation policy also applies to confirmed bookings that reduce their length of stay. The above cancellation fees will apply on the release night/s.

RESERVATIONS CONTACT:

RESERVATIONS:	reservations@lacle.co.za
CONCIERGE DESK:	traveldesk@lacle.co.za
TELEPHONE:	+27 21 876 4833 (Emergency after hours: Reception +27 21 876 4833 / Whatsapp +27 82 850 3093)
OFFICE HOURS:	Monday to Friday, 8am – 5pm. Based in Franschhoek.

